

## **SJCHBA SPRING NEWSLETTER**

Here it is May, the weather is finally warming up, and the wind is calming down. It looks like we're in for a better year, than the past few, for many of us economically.

We have awarded a project manager contract to Brad Ballard, for the spec house fundraiser being built in the Country Club. So progress on this project should be picking up a shortly. We hope to have the project on the market in an unfinished state by midsummer.

We have had to make the choice to either cut services or build our revenue base, to balance our budget. We have tightened our budget over the past couple of years, and yet we continue to run a deficit. We have decided to try to keep all the services we have, and to increase our revenue base, by increasing our membership.

In keeping with our goals of expanding this Association, the Executive Board has voted to change our name from the San Juan County Homebuilders Association, to the San Juan Construction Industries Association. This keeps the beginning of our name, "San Juan", so that we don't lose who we are, and the momentum we have gained. And we changed "Homebuilders" to "Construction Industries" to become more inclusive of all entities involved in the construction industry. This is all part of welcoming in commercial contractors, architects, engineers, surveyors, subcontractors, and all others involved in the construction industry.

We have built a very well established and very well respected lobbying effort at the state and local levels. And we are part of a federation of the National Association of Homebuilders, to help us lobby at the national level. We have been very effective in having our voice heard, and feel we are now ready to expand this effort.

We are now welcoming in all entities and interested parties involved in the construction industry. We hope you will all find a place to serve, and be a part of improving our industry. We hope your question is not what we can do for you. Rather, we hope we can be a conduit to allow you to be a part of making this industry a better one.

Respectfully Submitted  
Derald Polston  
President